Marketing Research Specialist

Marketing Department

Summary:

Covington is seeking a detail-oriented research specialist to conduct market and competitive intelligence research and to support the firm's client relationship management program on a wide variety of research activities. This position reports to the Manager of Marketing Research, based in London, United Kingdom.

Email Resume Here to Apply

Qualifications:

- Excellent writing skills at a professional audience level.
- Solid knowledge of legal issues by industry.
- Experience in performing legal analysis and issue spotting.
- Familiarity with news, legal and business information sources and a wide variety of interdisciplinary materials.
- Ability to set priorities, manage projects and adhere to critical deadlines.
- Integrity, accountability and resourcefulness.
- Critical thinking and analytical skills and attention to detail and accuracy.
- Four year college degree.

Duties and Responsibilities:

- Conduct, manage and support the production of accurate client, industry, market and competitive intelligence research and analysis in support of pitches, RFPs and a variety of other business development and strategic planning initiatives.
- Interpret and analyze research data and news developments and distill them into concise, understandable summaries and graphic formats.
- Assist in the development of primary and secondary market research in support of strategic planning and specific marketing initiatives, as required.
- Assist with the preparation of company profiles, bios, news research and corporate transactional, regulatory compliance and litigation reports.
- Conduct and/or participate in work product quality review and audits.
- Assist with any other duties assigned to fully meet the requirements and needs of the team/department.
- Uphold high standards of confidentiality, discretion, and integrity, particularly with respect to all sensitive and/or confidential firm and client information to which this position will have access.

Status: Non-Exempt

Reports To: Marketing Research Manager **Workplace Type:** Hybrid as needed (DC)

Salary range is \$69,000 - \$97,000.

Qualifications (Continued):

- Minimum of five years' experience performing business-related research and analysis on markets, industries, companies, and individuals.
- Experience in a law firm or other professional services firm environment.
- Proficiency in MS Office software (Word, Excel, Powerpoint) required, experience in Salesforce client relationship management software preferred.
- Experience in social media monitoring highly desirable.

Covington & Burling LLP is an equal opportunity employer and does not discriminate in any aspect of employment, including hiring, salary, promotion, discipline, termination, and benefits, on the basis of race, color, ethnicity, religion, national origin, gender, gender identity or expression, age, marital status, sexual orientation, family responsibility, disability (including physical handicap), or any other improper criterion.

Covington will consider qualified applicants with arrest or conviction records for employment in accordance with applicable laws, including the California Fair Chance Act, the Los Angeles Fair Chance Initiative for Hiring Fair Chance Ordinance, the Los Angeles County Fair Chance Ordinance, and the San Francisco Fair Chance Ordinance.